

**DVSport, Inc.**

One Penn Center West, Suite 200  
Pittsburgh, PA 15276  
412-788-9070  
EIN: 03-0490922

**University of Southern Mississippi Purchase Order Agreement**

**Proposed:** Jay Hopson  
**Company:** University of Southern Mississippi  
**Street:** 118 College Dr.  
#5152  
**City:** Hattiesburg  
**State:** MS  
**Zip:** 39406  
**Phone#:** 601-266-5017  
**Fax#:** 601-266-6597

**Date:** 5/23/2016  
**POA#:** USMSVR5YRLT16v3  
**Detail:** Equipment Systems Upgrade  
**Company:** DVSport, Inc.  
**Contact:** Justin Rudd  
**Phone#:** 412-680-4301  
**Fax#:** 412-788-9075

**Install Target:** ASAP

**Purchasing Contact:** Christi Holloway  
**Email:** [Christi.Holloway@usm.edu](mailto:Christi.Holloway@usm.edu)  
**Phone#:** (601) 266-5034  
**Fax#:** (601) 266-6529

**Shipping Contact:** Altn: Chase Bitowf  
**Shipping Address:**

PURCHASE ORDER DETAIL - EQUIPMENT SYSTEMS UPGRADE		QTY	UNIT	TOTAL
<b>MOBILE MEDIA</b>				
DVSport Shuttle 360	<p>iPad Application that allows coaches and players to watch games, practices, and cutups while controlling the video with on-screen remote control capability (FF, RW, REV, Slo-Mo, Frame-by-Frame). Video and playlists can be streamed or downloaded from DVSport 360 or DVSport Galaxy, additional capabilities include importing from a 3rd party editing system with video/data exporting. Additional Features Include: tagging plays, creating video playlists, creating video clips, telestration, zoom, email snapshots of video as well as segments of video, and the ability to connect to a projector or TV for a larger viewing screen. Compatible with AppleTV.</p> <p>* DVSport Shuttle Available for Download in the iTunes App Store * Purchases from iTunes do not require any additional support fees. Updates made available via App Store.</p>			
DVSport 360 Shuttle Cloud Storage/Access Annual Subscription	<p>Secure Customized Team Cloud Storage Solution - Annual Enterprise Subscription for cloud storage of team content. Upload games, practices, and cutups with playlists for players/coaches/staff to stream or download. Unlimited Secure Organization Logins, Cutup &amp; Game Video Expiration with both Manual and Automated Download Capabilities.</p> <p>* DVSport 360 TakeOff - 250 hours of Cloud Storage (@ 1.5MB) - 105 Users, Video, PlayBooks, &amp; Documents.</p> <p><b>**Note: Existing Galaxy 50 Annual Subscription is included with DVSport 360 TakeOff Annual Subscription at no Additional Cost.</b></p> <p><b>Galaxy Credit for 2016 Scheduled Payment (July 1, 2016) per the existing contract</b></p>	1	\$10,000	\$10,000
		1	(\$1,250)	(\$1,250)
<b>\$8,750</b>				
<b>HARDWARE</b>				
48TB - Video Storage Server	DV2420TB - Video Storage Drive Array (24 drives) with RAID 6 Protection 48 TB of disk space with approx. 12,800 hours of HD or 4,100 hours of SD video storage, Dual Quad-Core Intel Xeon 2.66GHz, 256GB SSD RAID 1 Mirror, Dual 1Gbit NIC, 5U, 620 Watt power draw @ 110v, 2114 BTU/hr	1	\$23,450	\$23,450
Dell Precision 5510 256GB SSD	Custom Dell Mobile Precision Workstation 5510 with Intel Core i5-6300HQ Quad Core Processor (2.30 GHz, 3.20GHz Turbo, 6MB 45W, w/Intel HD Graphics 530); 15.6" UltraSharp FHD IPS (1920x1080) Wide View Anti-Glare, Backlit LCD Display, 8GB 2133Mhz DDR4, Dell 56 WHr 3-Cell battery, Windows 10 Pro-64 bit, 256GB PCIe SSD Primary, NVIDIA Quadro M100M w/2GB GDDR5, Backlit keyboard, Integrated Webcam & Mic, Bluetooth 4.0, DVSport Premium Ogio Backpack, 3 Year Pro Support Plus w/NBD OnSite Service.	12	\$1,997	\$23,964
<b>\$47,414</b>				
<b>INSTALLATION &amp; TRAINING / SERVICE &amp; SUPPORT / SUBSCRIPTIONS</b>				
Installation & Training	Initial on-site Software and Hardware integration, installation, and product training.	1	\$2,500	\$2,500
	<b>DVSport Multi-Year Partnership Installation &amp; Training Discount</b>	1	(\$1,000)	(\$1,000)
Service and Support	<p>24x7 Phone, E-mail, Text, and Remote Access Support</p> <p>Software Support</p> <p>Hardware Support (To be transferred from existing Server)</p> <p><b><u>**Note Existing Server Support will be transferred from the current DVSport Server upon transfer of content and immediate retirement.</u></b></p> <p>LaunchPad Support</p> <p>** Software updates included with support.</p> <p>** Support includes Support Tools, Remote Support Services (RSS), and periodic on-site and/or game day visits</p> <p>** Support includes network hardware, storage (on-site spares), and computers in addition to manufacturer warranties</p> <p>** Recommended Industry Standard Hardware Lifecycle not to exceed 5 years</p> <p><b>Annual Support and Subscription total will be fixed at \$42,850 based on the current configuration for the Service Term listed below.</b></p>			
<b>\$1,500</b>				
<b>Company Confidential - DVSport 2016</b>		<b>Total:</b>		<b>\$57,864</b>

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**Shipping Contact:** Attn: Chase Bitowf  
**Shipping Address:**

PURCHASE ORDER DETAIL - EQUIPMENT SYSTEMS UPGRADE	QTY	UNIT	TOTAL
Annual Support and Subscription Agreement Based On The Current Configuration - Service Term: 5 Years with Rolling Renewal			
Existing Software & Hardware Annual Support Fee	1	\$32,500	\$32,500
DVSport HD Annual Site License Support Fee	1	\$3,000	\$3,000
Annual DVSport 360 Cloud Solution Subscription (Includes existing Galaxy Subscription at no additional cost)	1	\$10,000	\$10,000
LaunchPad Annual Support Fee	1	\$350	\$350
<b>DVSport Multi-Year Partnership Annual Support Fee Discount (July 1, 2017 - June 30, 2022)</b>	1	(\$3,000)	(\$3,000)
<b>TOTAL SUPPORT AND SUBSCRIPTION PAYMENT - DUE ANNUALLY ON JULY 1</b>			<b>\$42,850</b>

Payment 1 Due: Upon Installation **Total: \$5,875**

(Payment 1 covers the cost 50% of the DVSport 360 TakeOff Annual Subscription for the 2016-2017 Football Season and the Onsite Server Installation and Integration).

Payment 2 Due: July 1, 2017 **Total: \$55,797**

(Payment 2 covers 25% of the cost for the DV2410 Server, 12.5% of the DVSport 360 TakeOff Annual Subscription for the 2016-2017 Football Season, 25% of the cost of the Laptops and 100% of the Annual Service, Support & Subscription Fees as cited above for the 2017-2018 Football Season).

Payment 3 Due: July 1, 2018 **Total: \$55,797**

(Payment 3 covers 25% of the cost for the DV2410 Server, 12.5% of the DVSport 360 TakeOff Annual Subscription for the 2016-2017 Football Season, 25% of the cost of the Laptops and 100% of the Annual Service, Support & Subscription Fees as cited above for the 2018-2019 Football Season).

Payment 4 Due: July 1, 2019 **Total: \$55,797**

(Payment 4 covers 25% of the cost for the DV2410 Server, 12.5% of the DVSport 360 TakeOff Annual Subscription for the 2016-2017 Football Season, 25% of the cost of the Laptops and 100% of the Annual Service, Support & Subscription Fees as cited above for the 2019-2020 Football Season).

Payment 5 Due: July 1, 2020 **Total: \$55,797**

(Payment 5 covers 25% of the cost for the DV2410 Server, 12.5% of the DVSport 360 TakeOff Annual Subscription for the 2016-2017 Football Season, 25% of the cost of the Laptops and 100% of the Annual Service, Support & Subscription Fees as cited above for the 2020-2021 Football Season).

Service Term is renewable by Client at current Support and Subscription fees, based on the current configuration.

*This Purchase Order Agreement is valid for (30) days from the date in header.*

Payment Terms: DVSport shall invoice the University of Southern Mississippi, such invoice to be due and payable within thirty (30) days of the invoice date, and payments submitted after the due date shall be subject to a charge of 1.5% per month or the highest amount permitted by law. Prices are exclusive of all state and local taxes, and the University of Southern Mississippi is responsible for payment of any such state and/or local taxes if applicable. Any shipping and handling, if applicable, will be reflected at the time of invoicing.

In consideration of the mutual covenants and agreements of the parties contained herein and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the undersigned parties, intending to be bound, hereby agree to the terms above and the provisions of the attached Terms and Conditions (which are incorporated herein as if set forth in full and made a part of this Purchase Order Agreement).

DVSPORT, INC.

UNIVERSITY OF SOUTHERN MISSISSIPPI

By: \_\_\_\_\_

By: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_